

# HORIZON

• Automation • Technologies • Opportunities



**BST eltromat India** to provide **Automation Solutions worldwide**  
in association with **Grafica Elettronica S.R.L.**

- **BST eltromat India launches Automation Division**
- **25 years of Quality, Reliability & Dependability**
- **PackPlus 2018 Review & Pics**
- **Upcoming Exhibition**



## // BST eltromat India signs JV with an Italian Automation expert; Grafica Elettronica S.R.L.

In June 2018, we announced the launch of a new vertical **Automation Division** and a month later we signed a Joint Venture agreement with an Automation expert from Italy, "**Grafica Elettronica S.R.L.**" With this new association and an already established team of experienced experts with sound technical knowledge headed by Mr. Vikrant Jairath, BST eltromat India forays into providing complete turnkey solution in Automation.

Grafica Elettronica S.R.L., established in 1987, operates in industrial automation system, specializing in manufacturing of control panels, PLCM automation system, electric and mechanical designing and putting into service & technical assistance. They have in depth knowledge in flexography, rotogravure, besides all machines that are used by flexible packaging convertors.



Mr. Tappan Patel with Mr. Massimo Morano



Mr. Vikrant Jairath with Mr. Massimo Morano

BSTe India and Grafica Elettronica are committed to deliver fully integrated and modular automation solutions of the highest standards, to machine manufacturers and end users across the globe to automate their various process work-flows of new and old machines (retrofit).

We understand the importance of automation and our solutions stems from the detailed discussions with machine manufacturers and end-users to ensure that we take care of all services in the process from the planning, conceptualization and consulting to the development and implementation of system components (including the operating concept) to the start-up procedure, function, safety tests and optimization.

Performance of our tailor-made solutions in any application such as, Control concepts/HMI, Visualization Systems, Drive Technology, Positioning Technology, Safety Technology, Interfaces, Web Control, Tension Control, Process Optimization, Quality Control Systems, Operating concepts, Retrofit Solutions, Centralised SCADA system for MIS-reporting and so on...

We will ensure that your project will increase in overall performance with improvements in product quality and significant reduction in production waste. We guarantee high system availability with minimal service costs, optimal utilization of machines & easy operation due to user-friendly control concept and long term product life thanks to regular upgrades and retrofits plans.

If you are looking to invest in a new or upgrade your old machines, you can definitely consider us to guide you. We will ensure successful system integration in the best possible way and within your budget.

From Web Guide to Register Control, from Video Inspection to 100% Print Inspection, from Viscosity Control to In-Line Spectral Measurement, from 100% Surface Inspection to entire Automation Integration, we are the **ONLY** company in the world which manufactures and offers single window solutions for any application. For more details and information, please call us at +91-22-6686 0900 or send a mail: [info@bsteltromat-india.com](mailto:info@bsteltromat-india.com)



Mr. Vikrant & Mr. Khushal Patel with Automation Panel designed by BSTe India

## // BST eltromat India: 25 years of Quality, Reliability & Dependability

It all started with an idea of being the best and the most preferred supplier of Quality Assurance Systems in printing & packaging industry across the globe. With the same vision Mr. Tappan Patel, in association with BST eltromat International GmbH introduced the solutions for quality assurance in Indian printing & packaging industry in the year 1993. Since then, Mr. Tappan Patel relentlessly pursued his dream for last 25 years and today BST eltromat is widely respected quality assurance system supplier with the best solutions available in the industry.

In 1993, Indian economy just opened the doors for many international brands with foreign direct investment and many industries were booming in Indian market. India became the world's biggest customer hub. It would not be wrong to say that the journey of BST and India started hand in hand, since then we have been growing and expanding our horizons for new opportunities.

Like India, BST eltromat also experienced so many transitions in technology, economic growth, market sentiments and customer behaviour during all these years. This transition also brought many opportunities with challenges and it only helped us to deliver best of the solutions to our customers for the most complex applications.

Contribution of BST eltromat to the industry is also very significant as we have been the leader in innovation and consistently set new benchmarks in terms of technology and solutions, which also pushed our competitors to be on the toes all the times and in the end customers were the beneficiaries.

Since 1993, our journey was as excited as a rollercoaster ride. We sincerely appreciate all the support from our parent company, employees, customers, vendors / suppliers, competitors and business associates for all these 25 years and look forward to continue our relation in future too.

## // BST ELTROMAT INDIA- STRONGER TOGETHER!

**Together we perform better.**

- More Innovations.
- More Capacities.
- More Achievements.
- New Products.
- Quick Services.
- Global Network.

**stronger  
together**

Be inspired. Move forward.

## // Few highlights from PackPlus 2018:

This year's edition of PackPlus 2018 was a perfect platform for us to announce the launch of our new Automation Division in India and also to educate our customers about the new opportunities for their presses with our expertise. We had a successful show and we are happy to share few glimpses of the show with you:



Upcoming Exhibition:



22 - 25 November • Greater Noida, Delhi NCR  
**LABELLEXP  
INDIA 2018**  
www.labelexpo-india.com

Hall 3 | Booth H-17  
22 - 25 Nov 2018  
India Expo Centre & Mart  
Greater Noida- Delhi NCR



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- Register Control • Viscosity Control • Density & Thickness Measurement • Process Automation